

**Stephen Piper**  
**Vice President, Tools & Technology, Enterprise Operations**  
**IBM**

Stephen Piper is a technology executive at IBM with more than 20 years of experience in Business Intelligence. Piper has held a number of executive and management roles in his time at IBM. Starting as a technical writer in New York city and moving through marketing, website design and development, he eventually landed in the CIO where he became a certified executive consultant and led teams of business designers on transformation projects throughout the world. In 2011, he moved to the Sales Operations organization where he took on responsibilities of technical enablement for sales data and tools. In his latest role as Tools and Technology leader for Enterprise Operations, Piper is excited to expand the scope of his team beyond sales and looks forward to passionate collaboration with all of his stakeholders. Piper holds an MBA from Brown University and in his spare time is an amateur composer for children's theater.

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**Erik Sanford**  
**Director of VDC/BIM**  
**Dimeo Construction Company**

Erik Sanford is Director of VDC/BIM for Dimeo Construction Company servicing New England. He has been in the construction industry for 22 years, the last 14 have been spent in BIM management and implementation. He is actively involved in local technology and BIM committees and strives for continuous improvement.